

PetroVietnam Power Nhon Trach 2 JSC (HSX: NT2)

El Niño pushes up dispatch demand

Unit: VND bn	Q1/2026	Q4/2025	+/- (qoq)	Q1/2025	+/- (yoy)
Net sales	2,172	2,522	-14%	1,427	52%
NPAT-MI	180	553	-67%	37	387%
EBIT	183	588	-69%	25	644%
EBIT margin	8%	23%	-15 pps	2%	7 pps

Source: NT2, RongViet Securities

Q1/2026: NT2's gross profit margin remained stable

In Q1/2026, actual production (Qm) reached 945 million kWh (+59% YoY, -2% QoQ), revenue and net profit after tax- minority interest reached VND 2,172 billion (+52% YoY, -8% QoQ) and VND 180 billion (+386% YoY, -57% QoQ), equivalent to 95%/66% of the expert's forecast, respectively.

Gross profit margin increased by 6.9 pps YoY, driven by (1) increased dispatch volume and (2) depreciation expense fell by 78% YoY. GPM decreased by 10.2 pps QoQ due to no one-time revenue recorded (as in Q4/2025). NT2's average gas purchase price in Q1 was ~\$9.70/million BTU, up 2% YoY and 6% QoQ, which has not had a major impact on NT2's GPM.

2026-2027 outlook: Output is expected to improve in line with the system's trend

In Q2/2026, we estimate Qm output to reach 986 million kWh (+27% YoY), supporting a 16% YoY increase in revenue to VND2,407 billion. The Company's GPM may only reach 11.5% (-6.1 pps YoY, +1.5 pps QoQ), due to (1) the Qc/Qm ratio in the quarter is estimated to reach ~90%, down 33 pps YoY, and (2) high gas fuel prices from March 2026. Profit and profit in Q2 were estimated at VND 224 billion (-31% YoY, +24% QoQ).

For 2026 and 2027, we estimate dispatched output at 4.1 billion and 4.3 billion kWh (+31% YoY/+6% YoY), respectively, based on (1) high system-wide dispatch demand, (2) the system will increase gas-fired power dispatch as hydropower supply gradually decreases under the impact of the El Niño phase, and (3) NT2 is guaranteed fuel supply from PV GAS. Revenue is estimated to increase by 31%/6% YoY, to VND 9,573 billion and VND 9,849 billion, respectively.

GPM is estimated to decline by 10.5%/9.1% (-3.5 pps/-1.4 pps YoY) due to (1) rising fuel prices due to the impact of the conflict in the Middle East, (2) the Qc/Qm ratio decreasing from the 2025 high, and (3) no longer recording one-time revenues as in 2025. NPAT-MI is estimated at VND 828 and VND 755 billion, down 17% and 9% YoY, respectively. EPS was estimated at VND 2,876 (-17% YoY) and VND 2,622 (-9% YoY).

Outlook and Recommendations

We assess that 2026 will be the beginning of a new stable operation cycle of NT2 (similar to the period 2018–2022). The main driving force stems from the increasing demand for gas-fired power consumption and the stability of gas inputs, particularly when PV GAS's new mining projects come into operation, such as the White Lion Phase 2B project, scheduled to commence in 2027.

Geopolitical volatility between the U.S. and Iran is a key risk that could directly affect NT2 and the global energy market. As the reference domestic gas price is based on the Asian MFO oil price, high gas prices could negatively impact the Company's production costs.

Using a combined valuation method (DCF and EV/EBITDA with a ratio of 50:50), the fair value of NT2 shares is determined to be **28,500 VND/share**. In addition, we expect the cash dividend payment for the next 12 months to be at VND 1,000/share. The total 12-month expected return is 32%, based on the closing price on June 12, 2026. Accordingly, we recommend a **BUY** on NT2.

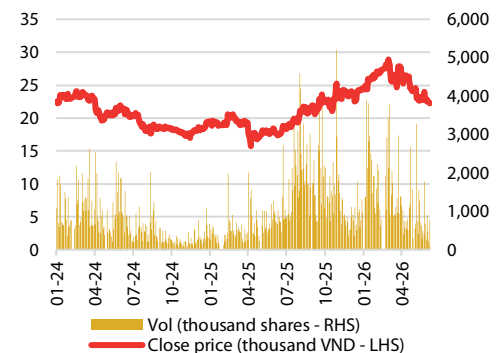
BUY

Market price (VND)	22,400
Target price (VND)	28,500

Stock Info

Sector	Utilities	
Market Cap (VND Bn)	6,420	
Share O/S (Mn)	288	
Average trading volume (3 months) ('000 shares)	1,014	
Free Float (%)	26	
52 weeks high	10.76	
52 weeks low	17,324 – 28,900	
	FY2025	Now
EPS	3,926	4,423
EPS growth (%)	1,263.5	12.7
P/E	6.6	5.2
P/B	1.5	1.3
EV/EBITDA	5.3	4.6
ROE (%)	25.0	27.2

Stock price movement



Major shareholders (%)

PetroVietnam Electricity Corporation	59.37
Technology Development Co., Ltd.	8.27
Remaining foreign investor ownership limit (%)	32.36

Utilities Sector Research Department

phantich@vdsc.com.vn

Q1/2026: Core gross profit margin remained stable

In Q1/2026, the actual production (Qm) reached 945 million kWh (+59% YoY, -2% QoQ), more positive than the dispatched growth of the entire gas-fired power group in the system (+17% YoY), underpinned by a stable fuel supply from the consumption contract with PV Gas. Revenue reached VND 2,172 billion (+52% YoY, -8% QoQ), Net profit after tax- minority interest (NPAT-MI) reached VND 180 billion (+386% YoY, -57% QoQ), equivalent to 95%/66% of the forecast of business performance in the quarter of experts and completed 26%/42% of the Company's revenue/NPAT-MI plan in 2026, respectively.

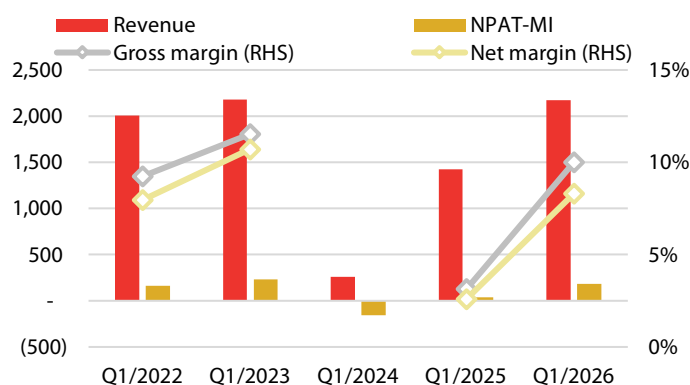
Q1/2026 contracted output (Qc) was 897 million kWh (+42% YoY, -13% QoQ), equivalent to a Qc/Qm ratio of 95%, down 10 pps YoY and 14 pps QoQ. Due to a lower Qc/Qm ratio of less than 100%, NT2 does not record CfD differential revenue. NT2's gross profit reached VND 217.5 billion (+387% YoY, -54% QoQ), bringing in a gross profit margin (GPM) of **10.0% (+6.9 pps YoY, -10.2 pps QoQ)**.

- YoY expansion was driven by (1) improved dispatch output and (2) 78% reduction in YoY depreciation expense.
- Decrease in QoQ due to no one-time income as in Q4/2025. Excluding these items, GPM's core business remained stable (+0% QoQ).

NT2's average gas purchase price in Q1 was ~\$9.70/million BTU, up 2% YoY and 6% QoQ, with a negligible impact on NT2's GPM. This increase may come from soaring gas prices in March 2026, caused by the escalation of the US/Israel-Iran conflict. However, the high fuel prices have not had a significant impact on the Company's GPM thanks to the pre-war low fuel inventory and the high Qc/Qm ratio.

Short-term investment increased by 81% YoY/14% QoQ, to VND4,272 billion, thanks to contributions from retained profit of VND1,130 billion in Q4/2025. As a result, financial income reached VND 58 billion, up 85% YoY and up 11% QoQ.

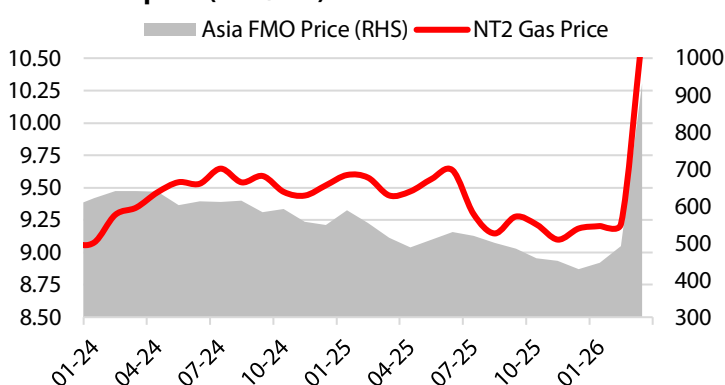
Figure 1: NT2's business performance in Q1, 2022-2026



Source: NT2, RongViet Securities

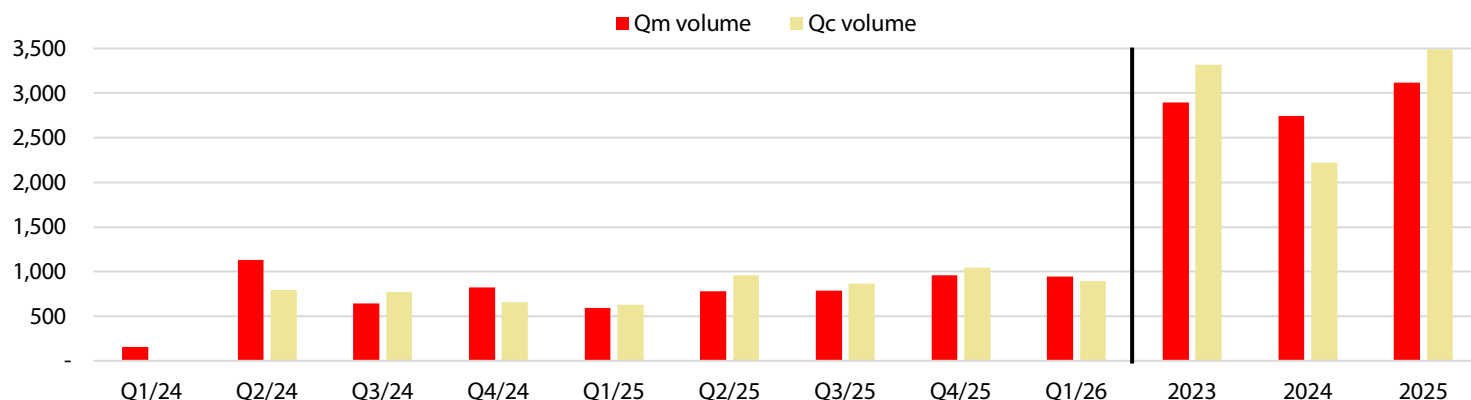
Note: In Q1/2024, NT2 recorded a gross loss of VND 225 billion and a loss after tax – minority interest of VND 158 billion.

Figure 2: Average gas price of NT2 (USD/million BTU) and Asian MFO price (USD/ton)



Source: NT2, Bloomberg, RongViet Securities

Figure 3: Qm and Qc output (million kWh) of NT2 in the quarters and years of 2023-2025



Source: NT2, RongViet Securities

Table 1: NT2's Q1/2026 and 2025 business results

Criteria	Q1/2026	Q4/2025	+/- (qoq)	Q1/2025	+/- (yoy)	2025	+/- (yoy)	%2025 Plan	%VDSC Forecast
Revenue (billion VND)	2,172	2,522	-14%	1,427	52%	7,804	31%	95%	99%
Output Qm (million kWh)	945	961	-2%	596	59%	3,117	14%		
Output Qc (million kWh)	897	1,043	-14%	628	43%	3,492	57%		
Average gas purchase price (USD/million BTU)	9.70	9.16	6%	9.54	2%	9.38	-1%		
Gross profit	218	632	-66%	45	387%	1,093	2,023%		
GPM	10.0%	25.1%	-15.0 pps	3.1%	6.9 pps	14.0%	13.1 pps		
Financial income	58	52	11%	31	85%	170	70%		
Financing Costs	18	18	1%	12	48%	65	85%		
Other Net Income	0	-2	-119%	-0	-731%	4	-94%		
EBITDA	222	629	-65%	196	13%	1,573	141%		
Profit before tax	223	620	-64%	44	413%	1,123	980%	362%	153%
NPAT-MI	180	553	-67%	37	387%	1,000	1,106%	359%	160%

Source: NT2, RongViet Securities

Forecast Q2/2026: Fuel cost pressures are gradually appearing

In Q2/2026, we estimate that NT2's actual output may reach 986 million kWh (+27% YoY), maintaining the same output growth momentum as in 4M2026 (+57% YoY). Revenue is forecast to increase by 16% YoY (+11% QoQ), reaching VND 2,407 billion.

GPM is projected to reach 11.5% (-6.1 pps YoY, +1.5 pps QoQ), due to (1) the Qc/Qm ratio for the quarter estimated to reach ~90%, down 33 pps YoY from the high of Q2/2025, and (2) high gas fuel prices from March 2026, we estimate average gas prices at ~10.45 USD/million BTU (+9% YoY, +8% QoQ). Fluctuations in GPM may cause NT2's NPAT-MI to decrease by 31% YoY (+24% QoQ), at VND 224 billion.

Table 2: Business result forecast Q2/2026

Criteria	Q2/2026	+/- (qoq)	+/- (yoy)	Assumptions
Revenue (billion VND)	2,407	11%	16%	
Output Qm (million kWh)	986	4%	27%	Output in the quarter increased as demand for gas-fired power improved and the plant had a stable supply of fuel, ensuring a dispatch rate.
Output Qc (million kWh)	887	-1%	-7%	The Qc/Qm ratio is estimated at 90%, down 33 pps from the abnormally high in Q2/2025.
Average gas purchase price (USD/million BTU)	10,45	8%	9%	Gas purchase prices have risen due to the impact of the conflict in the Middle East.
Gross profit	277	27%	-24%	
GPM	11.5%	1.5 pps	-6.1 pps	GPM decreased YoY due to (1) a sharp decline in the Qc/Qm ratio and (2) an increase in fuel costs.
Financial income	64	11%	70%	Financial revenue increased thanks to the expansion of short-term investment portfolios.
Financing Costs	13	-30%	-29%	
Other Net Income	0	-6%	2214%	
EBITDA	267	20%	-48%	
Profit before tax	278	24%	-24%	
NPAT-MI	224	24%	-31%	

Source: NT2, RongViet Securities

Working capital management: outstanding debts and receivables increased.

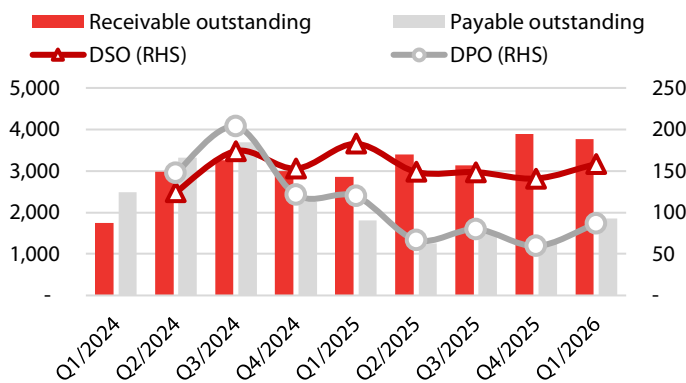
The 2025 Cash Conversion Cycle (CCC) reached 133 days (+68 days YoY), 48 days higher than the average of the stable operating period of 2019-2022. Key influencing factors include:

- *Days sales outstanding (DSO) remains high:* According to the nature of the electricity market operation structure, NT2 has only one customer, EVN. In 2024, financial pressure affected EVN's debt payment, causing NT2's receivables to increase by 38% YoY. This item is maintained at a high level throughout 2025, resulting in the Company's DSO in 2025 remaining at 181 days (-2 days YoY), higher than the average for the period 2019-2022 (78 days). The long-term DSO limits NT2's ability to recover cash, prolonging the Company's CCC.

- *Days payable outstanding (DPO) have gradually improved:* NT2's largest payable is the outstanding payment of gas fuel costs from PV GAS, accounting for 93% of the Company's total payables in 2025. The improvement in business performance in the year helped the Company to pay part of the fuel costs, helping payables decrease by 45% YoY to VND 1,234 billion. DPO fell by 72 days YoY, to 67 days. Although this is an improvement, the number of days to be paid is still almost double the average for the period 2019-2022 (36 days). The payment period with PV GAS is significantly shorter than that between EVN and NT2, which could put pressure on the Company's working capital flow.
- *Stable Inventory Turnover (DIO):* The Company's DIO remains at a stable level (16-22 days) in the period of 2020-2025, ensuring fuel availability for power production without a significant impact on CCC fluctuations.

In 2026-2027, we expect that debt recovery with EVN will become more available, thereby improving the Company's working capital flow. This expectation is based on the improvement in EVN's cash flow after Decree 72/2025/ND-CP was passed, allowing EVN to autonomously adjust the retail price of electricity to better reflect the cost of purchasing electricity on the system, as well as ensure benefits for EVN. Thus, EVN will have more funds to cover the outstanding cost of buying electricity for power generation companies such as NT2.

Figure 6: Balance of receivables and payables (billion VND) and number of days of receivables and payables (days) of NT2



Source: NT2, RongViet Securities

Note: In Q1/2024, revenue and cost of goods sold decreased sharply (-88%/-75% YoY) because the factory was not mobilized, causing a sharp increase in the number of days receivable and payable (608 and 465 days).

Asset efficiency

In 2025, the return on equity (ROE) increased by 19.1 pps YoY, reaching 21.1%, higher than the average for the period 2019-2022 (16.1%). The main driver was the recovery of the Company's revenue during the year, which led to (1) an improvement in the Company's net profit margin to 12.8% (+11.4 pps YoY); (2) Revenue recovery helps total asset turnover increase by 0.86 times (+26% YoY). The financial leverage ratio decreased (-7% YoY) to 1.93 times, due to a 5% YoY increase in total VCSH after retained earnings increased by 50% YoY, reaching VND 1,664 billion, the highest level since 2018.

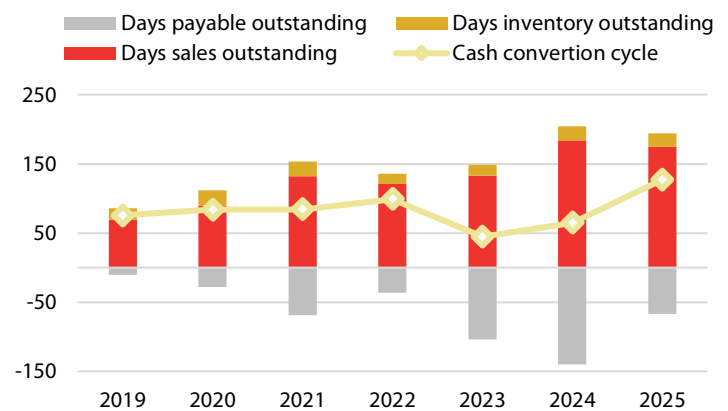
In 2026 and 2027, we expect NT2's ROE to decline by 4.5 pps and 2.2 pps YoY to 16.6% and 14.4%, respectively, as net profit margins are no longer supported by one-time income similar to that in 2025. This ROE level more accurately represents NT2's actual profitability, marking the beginning of a new period of stability.

Table 3: DUPONT analysis for NT2's profitability

Criteria	2019	2020	2021	2022	2023	2024	2025	2026F	2027F
ROE	18.3%	14.5%	12.6%	19.1%	10.9%	2.0%	21.1%	16.6%	14.4%
In which:									
Net profit margin	9.9%	10.3%	8.7%	10.1%	7.4%	1.4%	12.8%	8.8%	7.7%
Turnover of total assets (times)	1.01	0.95	0.93	1.18	0.76	0.68	0.86	0.94	0.98
Financial leverage ratio (times)	1.83	1.48	1.56	1.61	1.95	2.08	1.93	2.00	1.93

Source: NT2, RongViet Securities forecast

Figure 7: NT2 cash turnover and components (date)



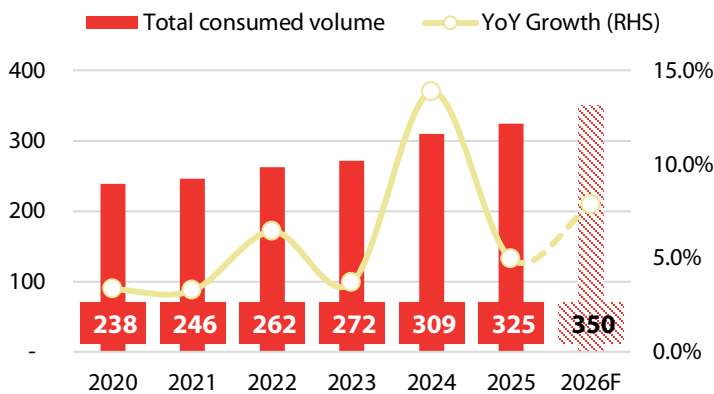
Source: NT2, RongViet Securities

2026-2027 outlook: Output improves in line with the system's trend

Outlook on the operation of the national power system: According to the 2026 power system operation plan, the total national electricity consumption capacity is forecasted to reach 350 billion kWh (+7.8% YoY). We believe that this plan aims to (1) ensure domestic electricity in the context of a 1°C increase in background temperature due to the influence of the El Niño phase and (2) ensure the supply of electricity for industrial production, with a target of GDP growth in 2026 of 10%. The ENSO cycle is gradually transitioning to the El Niño phase, which also has an impact on Vietnam's hydrological conditions by limiting rainwater flow and water flow to hydropower reservoirs. To ensure power supply, EVN has planned to operate in 2026 with dispatched output from coal-and gas-fired power sources increasing by 22% and 33% YoY, respectively, offsetting a 18% YoY decrease in hydropower output.

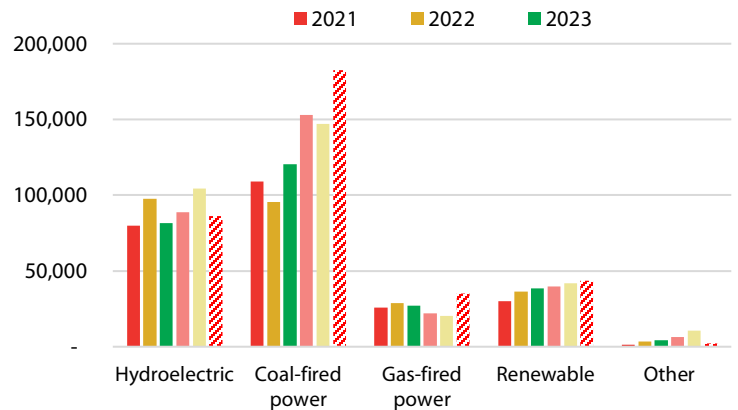
To ensure the supply of fuel for power generation activities, PV Gas plans to supply 2.62 – 2.98 billion m³ of natural gas for power generation in the Southeast region in 2026, about 45-46% higher than the 2025 plan. We believe that NT2 is particularly well-positioned to benefit from the increased demand for dispatch, thanks to the guaranteed operating gas fuel source under the gas supply contract with PV GAS, limiting the risk of fuel shortage similar to that experienced in 2023-2024.

Figure 8: Annual system-wide electricity consumption (billion kWh) and YoY growth rate (%)



Source: EVN, RongViet Securities
Note: Based on the baseline scenario, the 2026 power system operation plan

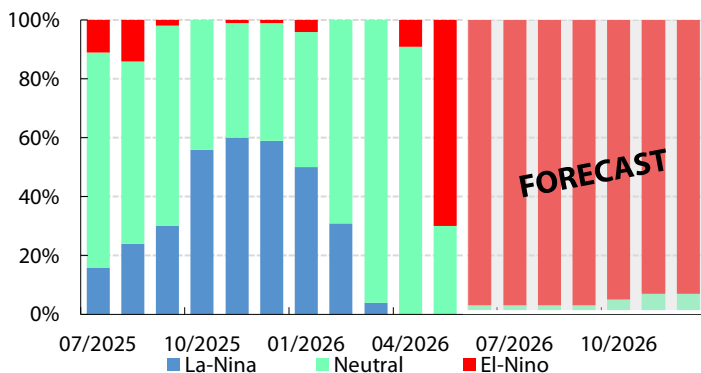
Figure 9: Annual electricity output (million kWh), by production source



Source: EVN, RongViet Securities
Note: Based on the baseline scenario, the 2026 power system operation plan

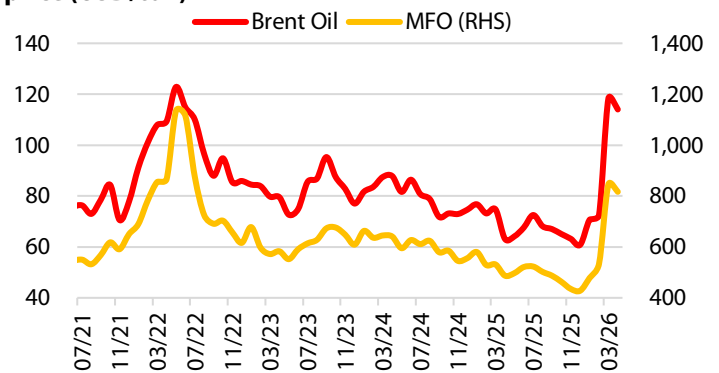
Risk of rising fuel prices: The US/Israel-Iran conflict has disrupted supply chains, pushing the oil and gas market into a new high price cycle. In March 2026, the average Brent oil price will reach \$118/barrel (+63% MoM), while the Singapore MFO oil price will reach \$846/ton (+58% YoY). With large losses in global supply, the price level of oil and related products (MFO, LNG, domestic gas) has all increased compared to the low price period in 2H2025. This conflict will negatively affect the global energy supply chain, with the ability of Gulf countries to produce and export oil and gas disrupted in the short and medium term. We believe that fuel prices will remain high in 2026 and can only gradually decline from 2027 onwards, once the ability to supply/transport finished oil and gas products has been restored.

Figure 10: ENSO Cycle



Source: IRI, RongViet Securities

Figure 11: Global Brent oil price (USD/barrel) and MFO oil price (USD/ton)



Source: Bloomberg, RongViet Securities

Traditional gas-fired power plants (Nhon Trach 1 & 2 cluster, Phu My cluster, Ca Mau 1 & 2,...) use domestically exploited gas sources, so they are not at risk of supply volume shortage. However, since domestic gas prices are calculated based on Asian MFO prices, input fuel costs at these plants will increase in direct proportion to the escalation of global oil prices. High gas prices will reduce the competitiveness of the gas-fired power group when offering prices in the electricity market. In 2026 and 2027, we estimate the average gas purchase price of NT2 at \$10/million BTU (+7% YoY) and \$9.7/million BTU (-3% YoY).

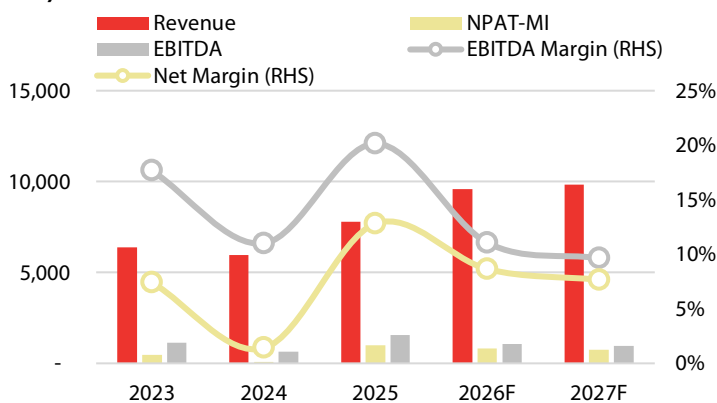
Output and revenue growth: In 2026 and 2027, the ENSO cycle is expected to remain in the El Niño phase and will only move to the neutral phase – La Niña from the end of 2027. This hydrological condition can boost the demand for gas electricity, helping NT2's actual output to reach 4.1 billion and 4.3 billion kWh (+31% YoY/ +6% YoY), respectively. Improved dispatched output will help NT2's revenue increase by 23%/3% YoY, to VND 9,573 billion and VND 9,849 billion, respectively.

Stable QC allocation: With the high temperature and low rainfall hydrological conditions of the El Niño phase, we believe that the actual dispatch will closely follow EVN's plan, limiting the possibility of dispatch lower than the plan, as in 2025. Therefore, the Qc/Qm ratio is expected to be around the minimum allocation of 80% according to the regulations of the Ministry of Industry and Trade. We estimate the Qc/Qm ratio of NT2 in 2026-2027 at 85% and 80% (-27pps/-5pps YoY), causing Qc production to be flat (-1%/-0% YoY). With a Qc/Qm of less than 100%, NT2 will no longer receive the revenue spread from the CfD contract.

The Company's GPM may reach 10.5% (-3.5 pps YoY) in 2026 and 9.1% (-1.4 pps YoY) in 2027 due to (1) fuel prices remain high in the short and medium term, (2) the Qc/Qm ratio is no longer recorded at an extraordinary high level as in 2025 and (3) one-time revenues are no longer recorded as in Q4/2025. NT2's gross profit is estimated to reach VND 1,081 (-1% YoY) billion and VND 1,010 billion.

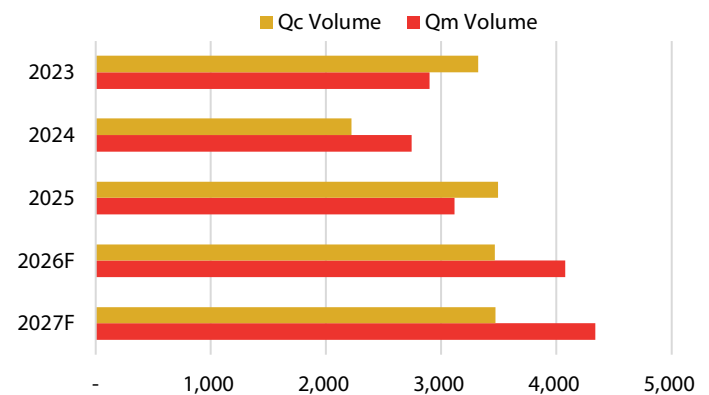
NT2's financial income up by 16%/5% YoY after NT2's short-term investment account rose by 65% YoY in 2025. NT2's NPAT-MI is estimated at VND 828 and VND 755 billion in 2026 and 2027, down 17%/9% YoY. EPS is estimated at VND 2,876 and VND 2,622 (-17%/ -9% YoY), respectively.

Figure 12: Business performance of NT2 in the years (billion VND)



Source: NT2, RongViet Securities forecast

Figure 13: Qm and Qc output over the years



Source: NT2, RongViet Securities forecast

Table 4: Forecast of NT2's business performance in the period of 2026F – 2027F

	2026F	YoY	2027F	YoY	Assumptions
Revenue (billion VND)	9,573	23%	9,849	3%	
Output Qm (million kWh)	4,073	31%	4,336	6%	Output in 2026 and 2027 will increase based on the growth trend of gas-fired power dispatch throughout the system.
Output Qc (million kWh)	3,462	-1%	3,469	0%	Qc output decreased by 3%/0% YoY as the Qc/Qm ratio is estimated to decline to 85%/80%, down from an unusually high level in 2025.
Average electricity selling price (VND/kWh)*	2,350	6%	2,271	-3%	Fuel costs have risen due to the impact of the conflict in the Middle East, affecting the price of factory PCs.
Average gas purchase price (USD/million BTU)	10,00	7%	9.70	-3%	Gas purchase prices have increased due to volatility in the global energy market, with expectations of a gradual decline in 2027.
Gross profit	1,008	-8%	901	-11%	

GPM	10.5%	-3.5 pps	9.1%	-1.4 pps	GPM decreased by 3.5 pps/- 1.4 pps YoY due to no longer receiving one-time income as in 2025 (Cfd differences, exchange rate difference revenues, forest management fees).
Financial income	197	16%	207	5%	Financial income improved after the company's short-term investment increased by 65% YoY in 2025.
Financing Costs	72	12%	64	-12%	
Other Net Income	1	3%	1	-10%	
EBITDA	1,059	-33%	950	-10%	EBITDA in 2026 decreased by 33% after depreciation expense decreased by 73% YoY, to ~VND 150 billion/year.
NPAT-MI	828	-17%	755	-9%	

Source: NT2, RongViet Securities forecast

Pricing Updates

After a challenging period of 2023–2024, 2025 marks the recovery of NT2 as business results grow, thanks to favorable system operating conditions and a low fuel price environment in 2H2025. In the long term, we assess that 2026 will be the beginning of a new stable operation cycle of NT2 (similar to the period 2018–2022). The main driving force comes from the increasing demand for gas-fired power consumption and the stability of gas inputs, especially when PV GAS's new mining projects come into operation. For example, the White Lion Phase 2B project from 2027.

In terms of DCF valuation assumptions, we apply a risk-free interest rate of 4.0%, a beta of 0.8 (from beta 1.2, according to the 5-year adjusted beta coefficient according to Bloomberg), and the standard CSH capital risk compensation at 9%. Accordingly, the Cost of Equity is determined to be 11.2%. In addition, with the equity/borrowed ratio at 90%/10%, we set the weighted average cost of capital (WACC) at 10.6%. We maintain the stock's target EV/EBITDA ratio at 6.0x.

Using a combination of **DCF** and **EV/EBITDA** with a ratio of **50:50**, the fair value of NT2 shares is determined to be **28,500 VND/share**. In addition, we expect the cash dividend payment for the next 12 months to be at VND 1,000/share. The total 12-month expected return is 32%, based on the closing price on June 12, 2026. Accordingly, we recommend a **BUY** on NT2 stock.

Table 5: Long-term valuation using the FCF method

DCF Assumptions	Values	Pricing Summary	Unit: Billion VND
WACC 2026	10.6%	DCF Projection Time	5 years
Effective tax rates	20.0%	Discounted free cash flow	6,600
Cost of Equity	11.2%	+ Cash & equivalent at valuation date	4,069
Risk-free interest rates	4.0%	-Debt	-1,881
Equity risk compensation	9.0%	Equity Value	8,788
Beta	0.8	Number of outstanding shares (million shares)	288
Exit EV/EBITDA	6.0x	Equity value per share (VND)	28,267

Source: RongViet Securities

Table 6: Sensitivity table for NT2's Equity Value per Share (VND)

	Exit EV/EBITDA					
		4.0	5.0	6.0	7.0	8.0
WACC	6.6%	29,244	27,404	27,404	29,244	32,922
	8.6%	30,275	28,267	28,267	30,275	34,290
	10.6%	30,275	28,267	28,267	30,275	34,290
	12.6%	29,244	27,404	27,404	29,244	32,922
	14.6%	27,425	25,873	25,873	27,425	30,529

Source: RongViet Securities

Table 7: Short-term valuation using the EV/EBITDA comparison method

			EV/EBITDA				
			5.00	5.50	6.00	6.50	7.00
EBITDA (billion VND)	2026	1,059	25,429	27,270	29,110	30,950	32,790
	2027	950	25,023	26,673	28,323	29,973	31,623
	At the time of valuation			25,275	27,043	28,808	30,578

Source: RongViet Securities

Table 8: Combined valuation of NT2 (VND)

Method	Values	Density	Target price (VND/share)
DCF (5 years, WACC: 10.6%, EVEBITDA: 6.0x)	28,267	50%	14,100
EV/EBITDA (6.0x, EBITDA 2026F/2027F)	28,808	50%	14,400
Total		100%	28,500

Source: RongViet Securities

Appendix
Table 9: Business results Q1/2026

Target (billion VND)	Q1/2026	Q4/2025	+/- (qoq)	Q1/2025	+/- (yoy)
Net sales	2,172	2,522	-14%	1,427	52%
Gross Profit	218	632	-66%	45	387%
SG&A exp	34	44	-22%	18	85%
Income from affiliates	183	588	-69%	26	600%
EBITDA	222	629	-65%	196	13%
EBIT	183	588	-69%	25	644%
Financial Costs	18	18	1%	12	48%
- Interest expenses	18	18	1%	12	48%
Depreciation	38	41	-6%	172	-78%
Other profit	-	-			
Unusual items	-	-			
Profit before tax	223	620	-64%	44	413%
Profit after tax	180	553	-67%	37	387%
NPAT adjusts items	-	-	-	-	-

Source: NT2, RongViet Securities,

Table 10: Analysis of business conditions Q1/2026

Criteria	Q1/2026	Q4/2025	+/- (qoq)	Q1/2025	+/- (yoy)
Profitability ratio					
Gross margin	10%	25%	-15 pps	3%	7 pps
EBITDA/Net sales	10%	25%	-15 pps	14%	-4 pps
EBIT/Net sales	8%	23%	-15 pps	2%	7 pps
Net margin	8%	22%	-14 pps	3%	6 pps
Adjusted net margin	8%	22%	-14 pps	6%	3 pps
Efficiency ratio * (x)					
- Inventory ratio	0.7	0.7	0.0	1.0	-0.2
- Accounts receivable ratio	7.1	5.6	1.5	8.2	-1.1
- Payables ratio	3.2	2.9	0.3	5.9	-2.7
Leverage (%)					
Total liabilities/Total equity	90%	91%	-1 pps	85%	5 pps

Source: NT2, RongViet Securities

Billion VND

Business Result	2024A	2025A	2026F	2027F
Net revenue	5,944	7,804	9,573	9,849
COGS	5,892	6,710	8,566	8,949
Gross profit	52	1,093	1,008	901
SG&A expense	81	76	96	99
Finance income	100	170	197	207
Finance expense	35	65	72	64
Other profit	72	1	1	1
EBT	104	1,123	1,035	944
Corporate income tax	21	123	207	189
Minority of interest	0	0	1	2
NPAT-MI	83	1,000	828	755
EBIT	-33	342	343	344
EBITDA	654	1,573	1,059	950
				%

FINANCIAL INDICATORS	2024A	2025A	2026F	2027F
Growth (%)				
Net sales	-7	31	23	3
EBITDA	-42	141	-33	-10
EBIT	-108	-3,144	-10	-12
NPAT-MI	-82	1,106	-17	-9
Total assets	3	5	11	-1
Total equity	-3	13	6	4
Profitability (%)				
Gross margin	1	14	11	9
EBITDA margin	11	20	11	10
EBIT margin	-1	4	4	3
Net margin	1	13	9	8
ROA	1	11	8	7
ROE	2	21	16	14
Performance (days)				
Receivables turnover	184	175	170	160
Inventory turnover	21	19	20	20
Payable turnover	140	67	60	55
Liquidity ratios (x)				
Current	1.3	1.3	1.3	1.3
Quick	1.2	1.2	1.2	1.2
Solvency ratios (%)				
Total debt/total equity	24	37	39	33
Short-term debt/Total equity	24	37	39	33
Long-term debt/Total equity	0	0	0	0

Billion VND

BALANCE SHEET	2024A	2025A	2026F	2027F
Cash & Equivalents	57	22	48	49
Short-term investment	2,273	3,757	3,945	4,143
Receivables	2,989	3,741	4,459	4,318
Inventories	333	354	469	490
Other current assets	122	5	6	6
Tangible fixed assets	1,442	902	757	613
Intangible fixed assets	22	22	22	21
Long-term investment	2	3	4	5
Other non-current assets	1,482	343	421	433
Total assets	8,698	9,124	10,127	10,073
Trade payables	2,253	1,234	1,408	1,348
Short-term debt	996	1,762	0	0
Short-term debt	0	0	0	0
Other liabilities	1,260	1,399	1,716	1,765
Bonus & welfare funds	0	0	0	0
Science and technology fund	0	0	0	0
Total liabilities	4,509	4,395	5,094	4,852
Paid-in capital	4,189	4,729	5,033	5,221
Treasury shares	2	3	4	5
Retained earnings	1,085	1,624	1,877	2,057
Other funds	2	3	4	5
Investment & development funds	226	226	277	285
Total equity	8,698	9,124	10,127	10,073
Minority of interest	0	0	0	0

VALUATION RATIOS	2024A	2025A	2026F	2027F
EPS (VND)	288	3,473	2,876	2,622
P/E (x)	67,7	6,8	8,2	9,0
BV (VND)	14.552	16.427	17.483	18.136
P/B (x)	1,34	1,44	1,35	1,30
DPS (VND)	700	1.000	1.500	1.500
Dividend yield (%)	3,6	4,2	6,4	6,4

VALUATION MODEL	Price	Contribution	Average
FCFF	28.267	50%	14.100
EV/EBITDA	28.808	50%	14.400
Target price (dong)			28,500

VALUATION UPDATE

This report is created for the purpose of providing investors with an insight into the discussed company that may assist them in the decision-making process. The report comprises analyses and projections that are based on the most up-to-date information with the objective that is to determine the reasonable value of the stock at the time such analyses are performed. Through this report, we strive to convey the complete assessment and opinions of the analyst relevant to the discussed company. To send us feedbacks and/or receive more information, investors may contact the assigned analyst or our client support department.

RATING GUIDANCE

Ratings	BUY	ACCUMULATE	HOLD	REDUCE	SELL
Total Return including Dividends in 12-month horizon	>20%	5% to 20%	-5% to 5%	-20% to -5%	<-20%

In some cases, we do not provide specific buy/sell recommendations but only offer some reference valuations to give investors additional information, classified under the **OBSERVE** recommendation

ABOUT US

RongViet Securities Corporation (RongViet) was established in 2007, licensed to perform the complete range of securities services including brokerage, financial investment, underwriting, financial and investment advisory and securities depository. RongViet now has an operating network that spreads across the country. Our major shareholders, also our strategic partners, are reputable institutions, i.e Eximbank, Viet Dragon Fund Management, etc... Along with a team of the professional and dynamic staffs, RongViet has the man power as well as the financial capacity to bring our clients the most suitable and efficient products and services. Especially, RongViet was one of the very first securities firms to pay the adequate attention to the development of a team of analysts and the provision of useful research report to investors.

The **Analysis and Investment Advisory Department** of RongViet Securities provides research reports on the macro-economy, securities market and investment strategy along with industry and company reports and daily and weekly market reviews.

CONTACT INFORMATION

Lam Nguyen

Head of Research

lam.ntp@vdsc.com.vn
+ 84 28 6299 2006 (1313)

Lam Do

Senior Manager

lam.dt@vdsc.com.vn
+ 84 28 6299 2006 (1524)

Ha Tran

Operation Manager

ha.ttn@vdsc.com.vn
+ 84 28 6299 2006 (1526)

DISCLAIMERS

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC. Copyright 2022 Viet Dragon Securities Corporation.

IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.

RESEARCH DISCLOSURES**Third Party Research**

This is third party research. It was prepared by Rong Viet Securities Corporation (Rong Viet), with headquarters in Ho Chi Minh City, Vietnam. Rong Viet is authorized to engage in securities activities according to its domestic legislation. This research is not a product of Tellimer Markets, Inc., a U.S. registered broker-dealer. Rong Viet has sole control over the contents of this research report. Tellimer Markets, Inc. does not exercise any control over the contents of, or the views expressed in, research reports prepared by Rong Viet.

Rong Viet is not registered as a broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" and other "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Tellimer Markets, Inc., located at 575 Fifth Avenue, 27th Floor, New York, NY 10017. A representative of Tellimer Markets, Inc. is contactable on +1 (212) 551 3480. Under no circumstances should any U.S. recipient of this research report effect any transaction to buy or sell securities or related financial instruments through Rong Viet. Tellimer Markets, Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

None of the materials provided in this report may be used, reproduced, or transmitted, in any form or by any means, electronic or mechanical, including recording or the use of any information storage and retrieval system, without written permission from.

Rong Viet is the employer of the research analyst(s) responsible for the content of this report and research analysts preparing this report are resident outside the U.S. and are not associated persons of any U.S. regulated broker-dealer. The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Tellimer Markets, Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Tellimer Markets, Inc. or its affiliates has not managed or co-managed a public offering of securities for the subject company in the past 12 months, has not received compensation for investment banking services from the subject company in the past 12 months, and does not expect to receive or intend to seek compensation for investment banking services from the subject company in the next three months. Tellimer Markets, Inc. has never owned any class of equity securities of the subject company. There are no other actual, or potential, material conflicts of interest of Tellimer Markets, Inc. at the time of the publication of this report. As of the publication of this report, Tellimer Markets, Inc. does not make a market in the subject securities.

About Tellimer

Tellimer is a registered trade mark of Exotix Partners LLP. Exotix Partners LLP and its subsidiaries ("Tellimer") provide specialist investment banking services to trading professionals in the wholesale markets. Tellimer draws together liquidity and matches buyers and sellers so that deals can be executed by its customers. Tellimer may at any time, hold a trading position in the securities and financial instruments discussed in this report. Tellimer has procedures in place to identify and manage any potential conflicts of interests that arise in connection with its research. A copy of Tellimer's conflict of interest policy is available at www.tellimer.com/regulatory-information.

Distribution

This report is not intended for distribution to the public and may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Tellimer. Tellimer shall accept no liability whatsoever for the actions of third parties in this respect. This report is for distribution only under such circumstances as may be permitted by applicable law.

This report may not be used to create any financial instruments or products or any indices. Neither Tellimer, nor its members, directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the information herein.

United Kingdom: Distributed by Exotix Partners LLP only to Eligible Counterparties or Professional Clients (as defined in the FCA Handbook). The information herein does not apply to, and should not be relied upon by, Retail Clients (as defined in the FCA Handbook); neither the FCA's protection rules nor compensation scheme may be applied.

UAE: Distributed in the Dubai International Financial Centre by Exotix Partners LLP (Dubai) which is regulated by the Dubai Financial Services Authority ("DFSA"). Material is intended only for persons who meet the criteria for Professional Clients under the Rules of the DFSA and no other person should act upon it.

Other distribution: The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restriction.

Disclaimers

Tellimer and/or its members, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Tellimer may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups of Tellimer.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States. The value of any investment or income from any securities or related financial instruments discussed in this report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Frontier and Emerging Market laws and regulations governing investments in securities markets may not be sufficiently developed or may be subject to inconsistent or arbitrary interpretation or application. Frontier and Emerging Market securities are often not issued in physical form and registration of ownership may not be subject to a centralised system. Registration of ownership of certain types of securities may not be subject to standardised procedures and may even be effected on an ad hoc basis. The value of investments in Frontier and Emerging Market securities may also be affected by fluctuations in available currency rates and exchange control regulations. Not all of these or other risks associated with the relevant company, market or instrument which are the subject matter of the report are necessarily considered.

OPERATING NETWORK

HEADQUARTER IN HO CHI MINH CITY

1st floor to 8th floor, Viet Dragon Tower, 141 Nguyen Du, Ben Thanh Ward, Ho Chi Minh City

T (+84) 28 6299 2006 **E** info@vdsc.com.vn
W www.vdsc.com.vn **Tax code** 0304734965

HANOI BRANCH

10th floor, Eurowindow Tower, 02 Ton That Tung, Kim Lien Ward, Hanoi

T (+84) 24 6288 2006
F (+84) 24 6288 2008

NHA TRANG BRANCH

7th floor, Sacombank Tower, 76 Quang Trung, Nha Trang Ward, Khanh Hoa Province

T (+84) 25 8382 0006
F (+84) 25 8382 0008

CAN THO BRANCH

8th floor, Sacombank Tower, 95-97-99 Vo Van Tan, Ninh Kieu Ward, Can Tho City

T (+84) 29 2381 7578
F (+84) 29 2381 8387

VUNG TAU BRANCH

2nd floor, VCCI Building Tower, 155 Nguyen Thai Hoc, Tam Thang Ward, Ho Chi Minh City

T (+84) 25 4777 2006

BINH DUONG BRANCH

3rd floor, Becamex Tower, 230 Binh Duong Avenue, Phu Loi Ward, Ho Chi Minh City

T (+84) 27 4777 2006

DONG NAI BRANCH

8th floor, TTC Plaza Building Tower, 53-55 Vo Thi Sau, Tran Bien Ward, Dong Nai Province

T (+84) 25 1777 2006



**BEST INVESTMENT RESEARCH
VIETNAM 2025**
GLOBAL BANKING & FINANCE AWARDS